

# **Crew Selection & Development**

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**Choosing your crew...What I do.**

**Interview**

**Assessment**

**Now you have them, how to keep them**

**The 3 keys to a successful trip.**

# Crew Selection & Development

## Interview

Describe the mission including delivery,  
Ask for references,  
Detail the budget,  
Detailed honest discussion about their commitment to  
Training events, Safety at Sea, Medical Course, Races and  
deliveries

# Crew Selection & Development

## Assessment

Good attitude,

Are they sailing thru the winter even your not,

Are they a **Driver, you can't have enough,**

Are they a skilled sailor, what asset do they bring,

Compatibility, do they fit the mold,

Do they bring anything else to the team ie Mechanical skills, special certifications ie: medical

# Crew Selection & Development

## **Now you have them, how to keep them**

Make sure your boat is in tip-top condition,

Treat them with respect. Good CRM is about team building not belittlement,

Listen to your teams suggestions - implement them,

Do team get togethers. We do a lamb/pig roast in February,

Setup a communications tool, we use iMessage Red Sheilla Sailing Team

# Crew Selection & Development

## **The 3 keys to a successful trip.**

Train / Practice...practice what you preach

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